

Library Finance Summary

June 2017

Revenue

Five townships made donations during June – Pocopson, East Marlborough Township, Kennett Township, Kennett Square, and Pennsbury for a total of \$216,730. June library revenue totaled \$13.5 K, which included \$8.2 K of H&G Tour tickets and raffle sales. Total library revenue was \$230.2 K, probably one of the best months ever. On a year-to-date basis, of \$579K is 15% above budget due to June’s performance and 6.4% above 2016.

June revenue for the Adult Literacy Program (“ALP”) included \$19.3K of grants and donations including \$8502 from the United Way of Southern Chester County. From a cash standpoint, ALP is in positive territory.

YTD June 2017					
Revenue	Actual	Budget	% Chg	2016	% Chg
Governmental revenue	\$475,430	\$420,721	13.0%	\$427,498	11.2%
Library revenue	17,006	15,780	7.8%	18,920	-10.1%
Donations/Grants/Misc	86,591	67,500	28.3%	97,766	-11.4%
Total	\$579,027	\$504,001	14.9%	\$544,184	6.4%
Transfer from/to other funds	30,801	-	NM	45,837	-32.8%

Expenses

June expenses including capital expenditures were \$58K, down from \$61.1K in May. Year to date, **library expenses** are lower than budget primarily due to lower library materials, programming expenses and marketing & PR. We continue to have operating issues with the building HVAC where additional repair cost will be booked in July.

YTD June 2017					
Expense	Actual	Budget	% Chg	2016	% Chg
Personnel	\$ 223,459	\$ 217,797	2.6%	\$ 283,844	-21.3%
Materials	35,590	54,680	-34.9%	80,819	-56.0%
Facilities	33,167	31,863	4.1%	63,571	-47.8%
Programming	13,039	18,000	-27.6%	28,962	-55.0%
Supplies	8,829	6,975	26.6%	12,434	-29.0%
All other	37,291	46,850	-20.4%	106,997	-65.1%
Total	351,375	376,164	-6.6%	576,628	-39.1%
Capital expenditures	\$ 8,912	\$ 3,125	185.2%	\$ 4,285	108.0%
Expenses incl. capital Ex.	\$ 360,288	\$ 379,289	-5.0%	\$ 580,913	-38.0%
Net	\$218,739	\$124,711	75.4%	(\$36,728)	NM

Expenses, however, continue to be below 2016 which is certainly a good sign. Year to date expenses are 38% lower.

June **ALP expenses**, mostly composed of personnel costs and library materials, was \$7.1 K. Year to date, ALP expenses are 1.2% above budget and 31% above 2016.

In the Capital Reserve Fund (021), total expenses were \$18,067 composed of \$5000 (feasibility consultant), \$5000 (architectural fees), and \$950 (legal fees) plus a minor expense of maintaining the Ways Lane property. These costs are being absorbed by the investment portfolio Restricted account.

Net

The library Year to date “net” is significantly higher than budget due to the large amount of municipal donations in June. The year-to-date net is \$218.7K versus a budget \$124.7K or +75%. Year to date net in 2016 was \$9,108. The very high “net” certainly will not last and will trend down toward the end of the year with fewer municipal and governmental donations coming in.

ALP year-to-date net is \$(7.1)K versus a budget of \$(17)K and in 2016 \$38.5K. Even though year-to-date net is negative so far, the key comparison is versus budget so the program is doing much better than forecasted. I believe we will see continued improvement in net as the year progresses with additional grant revenue expected.

Cash Management

Library **cash** on hand is extremely positive at \$281.3K, sufficient for approximately three months without incurring any portfolio transfers. **ALP** cash of \$12.9K will be sufficient for approximately 45-60 days.

The library portfolio received \$16.2 K of dividends in June but due to somewhat lower share pricing, the portfolio grew only \$6.5 K from May. The portfolio is valued currently at \$2.96 million and there is \$947K available for the library project.

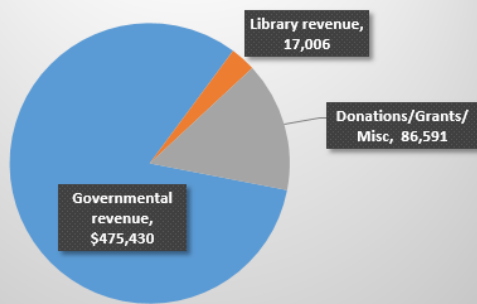
June 2017				
Fund Balances	Library (020)	CapRes (021)	ALP (023)	Total
Beg of Year Fund Balance	\$ 65,415	\$ 6,017	\$ 9,287	\$ 80,718
Chg in Cash	\$ 215,932	\$ (20,906)	\$ 3,662	\$ 198,688
June 2017 Cash Balance	\$ 281,347	\$ (14,889)	\$ 12,949	\$ 279,407
Beg of Year Investment Balance		\$ 2,870,272		\$ 2,870,272
Restricted Account		828,165		828,165
McMullan Account		270,036		270,036
Wellesley		1,744,081		1,744,081
Exelon Account		118,843		118,843
Current Investment Balance	\$ -	\$ 2,961,125	\$ -	\$ 2,961,125
Chg in Investment Balance	\$ -	\$ 90,853	\$ -	\$ 90,853
Total Fund Balance	\$281,347	\$2,946,235	\$12,949	\$3,240,531
<i>Last Month</i>	\$ 110,823	\$ 2,957,816	\$ (9,929)	\$ 3,058,710
<i>Change from last month</i>	<i>\$170,524</i>	<i>(\$11,581)</i>	<i>\$22,878</i>	<i>\$181,821</i>

William C McLachlan
Treasurer

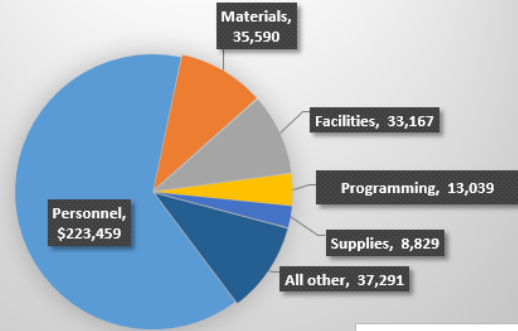
Library Finance Summary

June 2017

YTD June 2017 - Revenue



YTD June 2017 - Expenses



Not including CapEx.

Summary of Accounts

Account	June	2017			2016
	Current month	YTD	Budget	% chg	YTD
Revenue					
Library - 020	\$ 230,224	\$ 579,027	\$ 504,001	14.9%	\$ 590,021
Capital Reserve -021	0	1	-	NM	1
Adult Literacy - 023	427	43,328	32,806	32.1%	36,591
Total Revenue	\$ 230,651	\$ 622,355	\$ 536,806	15.9%	\$ 626,614
Expense					
Library - 020	\$ 57,997	\$ 360,288	\$ 379,289	-5.0%	\$ 580,913
Capital Reserve -021	2,310	30,465	-	NM	55,296
Adult Literacy - 023	8,019	50,429	49,969	0.9%	38,542
Total Expense	\$ 68,326	\$ 441,181	\$ 429,258	2.8%	\$ 674,751
Net					
Library - 020	\$ 172,227	\$ 218,739	\$ 124,711	75.4%	\$ 9,108
Capital Reserve -021	(2,310)	(30,463)	-	NM	(55,295)
Adult Literacy - 023	(7,592)	(7,101)	(17,163)	-58.6%	(1,951)
Total Net	\$ 162,326	\$ 181,174	\$ 107,548	68.5%	\$ (48,137)